



Contact Lumber changes name to 'Contact Industries'

Name change better reflects direction, capabilities of manufacturing company as it moves forward

Contact Lumber announced that as of January 1, the Clackamas, Ore. based company will go by Contact Industries. The new name reflects the company's transition from the traditional millwork manufacturing organization to what has become known throughout the industry as an innovative manufacturer of customized products, a number of which no longer utilize lumber in their composition.

"We are a different company today and need be identified by the new products, services, and technologies we provide to existing and potential new customers," says Frank Pearson, President. "Our organizational focus, investment, and products have changed so much over the years that the name 'Contact Lumber' no longer truly reflects who we are and what we produce as a company."

Contact Lumber was founded as a lumber wholesaler in 1946 by Leo Donnelly. In 1953, Contact purchased Clear Pine Mouldings, a lumber re-manufacturing facility in Prineville, Ore. Over the years under the management of the Donnelly family, Contact pioneered a number of process innovations, including thin veneer profile wrapping, flat lamination technology and proprietary pre-finishing capabilities. These technologies have become the core of Contact's business today.

In July 2002 the Donnelly family sold Contact Lumber to the current owners who committed to ongoing innovation and growth of the 600+ employee company. In response to regular customer feedback, and with the financial support of the new ownership, the company has increased its commitment to manufacturing a wider array of customized and unique secondary wood and non-wood products.

Since 2003, Contact has invested heavily in infrastructure, processes, employee training, and production equipment -- the latest of which is a new architectural prefinish line with UV curing capabilities that will become fully operational during the first quarter 2007. The new line will enable Contact to provide both high quality paint and high quality stain and topcoat to many of the current OEM and architectural moulding products Contact manufactures.

"The most significant change this company has been able to achieve has been the way our employees have embraced the complexity of new product requirements including the use of non-wood materials to meet customers' needs," said Peter McKibbin, Vice President of Sales.

"Earlier this year, in response to a customer request, our manufacturing facility profile wrapped a very high end stainable vinyl film with traditional wood print character over an all aluminum core. That represented the first time in our company's history that our organization produced an entirely non-wood component and it signaled a significant change in how we view ourselves."

The company is also focused on increasing its global competitiveness and exceeding the world's standards for quality, controlled manufacture. Most recently, Contact's manufacturing group, Clear Pine Mouldings, was recognized for their compliance to

ISO 9001 quality system requirements. Contact will also envelop its manufacturing facility under the new name, Contact Industries.

Contact employs some 600 people in its manufacturing division in Prineville, Ore. and has a staff of 13 at the headquarters in Clackamas.

For more information, visit the website, www.contactind.com or call 800.547.1038.

